## Delivering Promises

With a passion for People, Service, and the Future.

When I sat down to write American Equity's business plan over 15 years ago on a legal pad, the first three words on the paper were: People. Service. Future. Today, we are the **Number 3\*** Producer of Indexed Annuities, and listed on the New York Stock Exchange (AEL).

**People** support the production force and serve the client.

We have grown to over \$32.4 Billion in assets\*\* because of their belief in the company's vision, commitment to service and tireless efforts to achieve our business goals.

**Service is** based on a simple understanding that our agents and policy holders have many options when choosing an annuity company. To earn their business, we go the extra mile.

**Future is** specifically helping our policyholders protect and preserve their assets for tomorrow. We know their success is our success.

Every day, our **People** renew their passion for world-class **Service** with a commitment to secure a bright **Future** for our agents and policyholders.

That's how we achieved in a decade what took others a century to do... and I'm proud to say, "Thank You," because we did it with you.

\* Source: http://www.looktowink.com/2014/04/totalindexedsales/

\*\*Liabilities as of 12/31/13 are \$30.6 Billion.

Call us at 888-647-1371 www.american-equity.com



D.J. Noble Executive Chairman 4791e 05.05.14